



Managed Operations in the Philippines

MicroSourcing enables your company to have its own operations in the Philippines through a unique solution which provides the perfect middle ground between outsourcing and starting your own company in the Philippines.

The traditional way of thinking

Most companies only consider two options when thinking about setting up offshore operations in the Philippines: outsourcing to a third party provider or setting up their own subsidiary in the Philippines. Both of these options come with their own benefits and challenges:

OUTSOURCING

You could give the work to a third party provider with delivery centers in the Philippines.

- ✓ It will be fast.
- ✓ You will not have to invest.
- ✓ Your provider will know the Philippines.
- ✗ You will give away operational control.
- ✗ You will end up paying too much.
- ✗ Your clients and employees will not like it.

OR

INCORPORATING

You could go to the Philippines and start your own wholly owned Philippine corporation.

- ✓ You will have full control.
- ✓ Your clients and employees will love it.
- ✓ Your costs will be lower.
- ✗ It will be slow.
- ✗ You will need to make large investments.
- ✗ You do not know the Philippines.

We introduce a new way of thinking

Our services sit right in the middle between outsourcing and incorporating. It's an optimal solution which combines the best aspects of both options:

MANAGED OPERATIONS

When you partner with MicroSourcing, we will establish, host, and help manage your operations in the Philippines.

- ✓ It will be fast.
- ✓ You will not have to invest.
- ✓ We know the Philippines.
- ✓ You can retain full control.
- ✓ Your clients and employees will love it.
- ✓ Your costs will be as low as possible.



MicroSourcing will provide you with your own managed operations in the Philippines. We will hire and employ your Filipino team members and we will provide them with all the assets and all the support services they will need to operate effectively. Operations management is a joint effort between MicroSourcing and your company. You can take full control through your own expats or your own locally hired managers. You could also choose to let MicroSourcing's operations managers run daily operations. It is a perfect partnership where all interests are fully aligned and both parties work together to make sure that your Philippine operations are a great success.

An easy start with flexible growth options

Our services are the best way to get started in the Philippines. It will be fast, efficient, and you will not have to make any investments or long-term commitments. Once your Philippine operations become a success, we can offer you many ways to grow your team and take more control and ownership over your operations:

- We can adapt to your company policies, processes, and procedures when it comes to things like IT and data security, human resources management, work floor policies, compliance standards, and any other aspect of your operations which you may want to customize.
- We can provide you with your own dedicated office space. This will enable you to operate more independently and instill your own branding and corporate culture.
- You could incorporate and directly employ your own people in the Philippines. We can help you incorporate and manage your corporate entity on your behalf. MicroSourcing will still provide all the assets and support services, making this the easiest way for you to have your own Philippine corporation.

We are the ideal partner for incubating operations in the Philippines and supporting the full life cycle from start-up to fully operational Philippine corporation.

For more information, please visit our website or contact us today:

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Contact us: www.microsourcing.com/contact-us.asp